



PUBLIC POWER CORPORATION S.A.

First Half Results 2007

Athens, 28 August 2007

Agenda



Highlights of 1H07

Dr. Takis Athanasopoulos, Chairman and CEO

Financial Results

Mr. George Angelopoulos, CFO

Strategic Priorities

Dr. Takis Athanasopoulos, Chairman and CEO



Highlights of 1H 2007

Dr. Takis Athanasopoulos
Chairman of the Board
and Chief Executive Officer

Highlights of 1H07



- New organizational structure
- Published audited unbundled accounts for 2006 in agreement with the Regulator
- Definition of PSOs by the Minister of Development
- New generation capacity of 800MW authorized to replace aged capacity
- Award of a contract for a new CCGT of 427 MW in Aliveri
- Extreme weather conditions tested our capabilities



Financial Results

Mr. George Angelopoulos
Chief Financial Officer

2nd Quarter 07 Summary Financial Results: P&L



Key Figures (€ m)	2Q07	2Q06	Δ%
Total Sales	1.227,9	1.131,2	8,5
Electricity Sales	1.143,5	1.047,3	9,2
Payroll excluding Lignite	275,2	267	3,1
Lignite	161,4	156,1	3,4
Fuel Costs	315,3	277,8	13,5
Energy Purchases	138,5	102,7	34,9
Other Costs	141,4	140,4	0,7
Provisions	-24,7	6,2	
EBITDA	220,8	181	22,0
Net Financial Expense	32,7	29,6	10,5
Net Income	58,4	6,9	
EPS (€ per share)	0,25	0,03	

1H07 Summary Financial Results: P&L

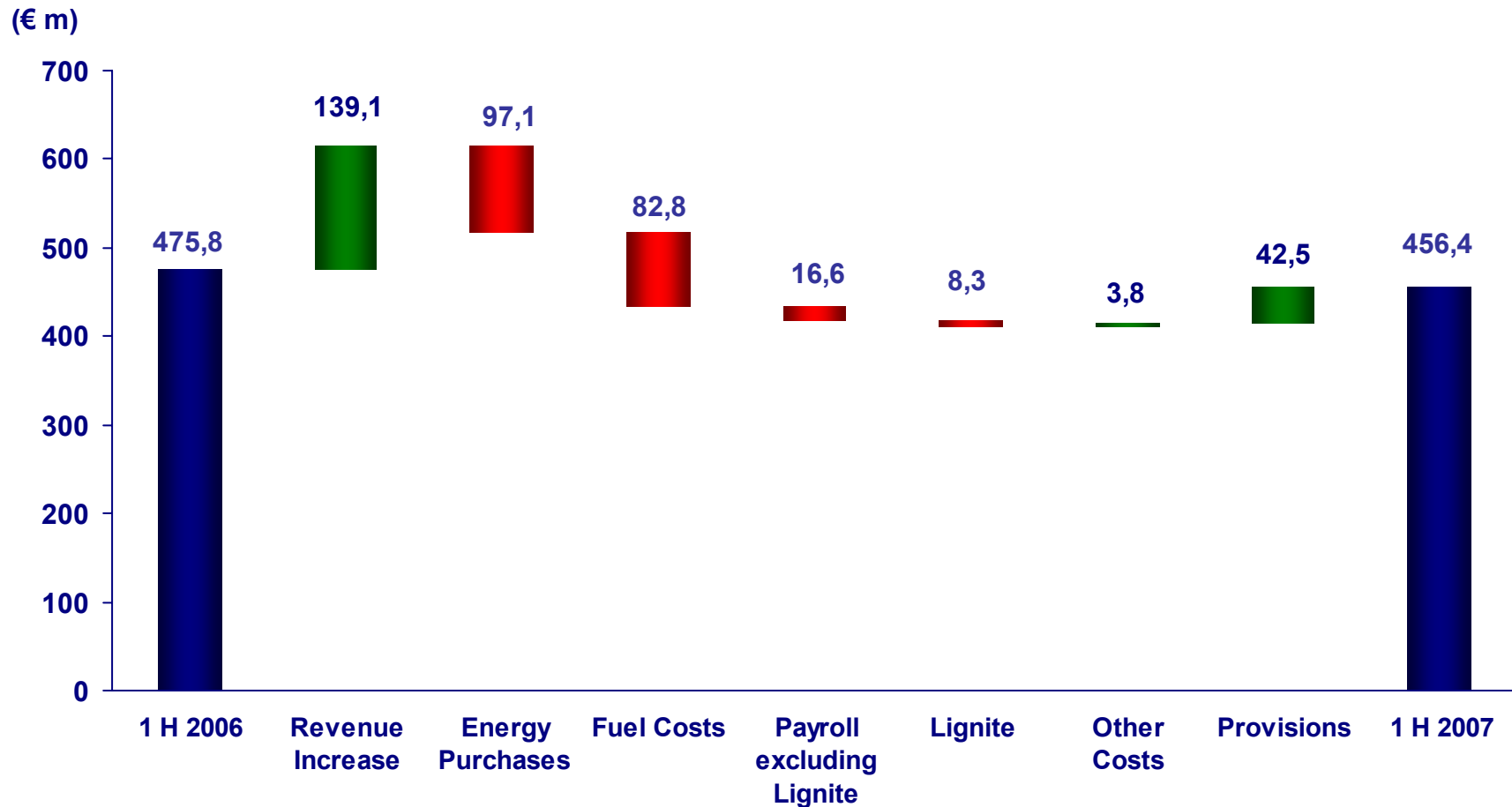


Key Figures (€ m)	1H07	1H06	Δ%
Total Sales	2.470,4	2.331,3	6,0
Electricity Sales	2299,1	2160,1	6,4
Payroll excluding Lignite	529,5	512,9	3,2
Lignite	326,4	318,1	2,6
Fuel Costs	615,4	532,6	15,5
Energy Purchases	290,2	193,1	50,3
Other Costs	276,8	280,6	-1,4
Provisions	-24,3	18,2	-233,5
EBITDA	456,4	475,8	-4,1
Net Financial Expense	71,4	57,9	23,3
Net Income	99,4	95,3	4,3
EPS (€ per share)	0,43	0,41	4,9

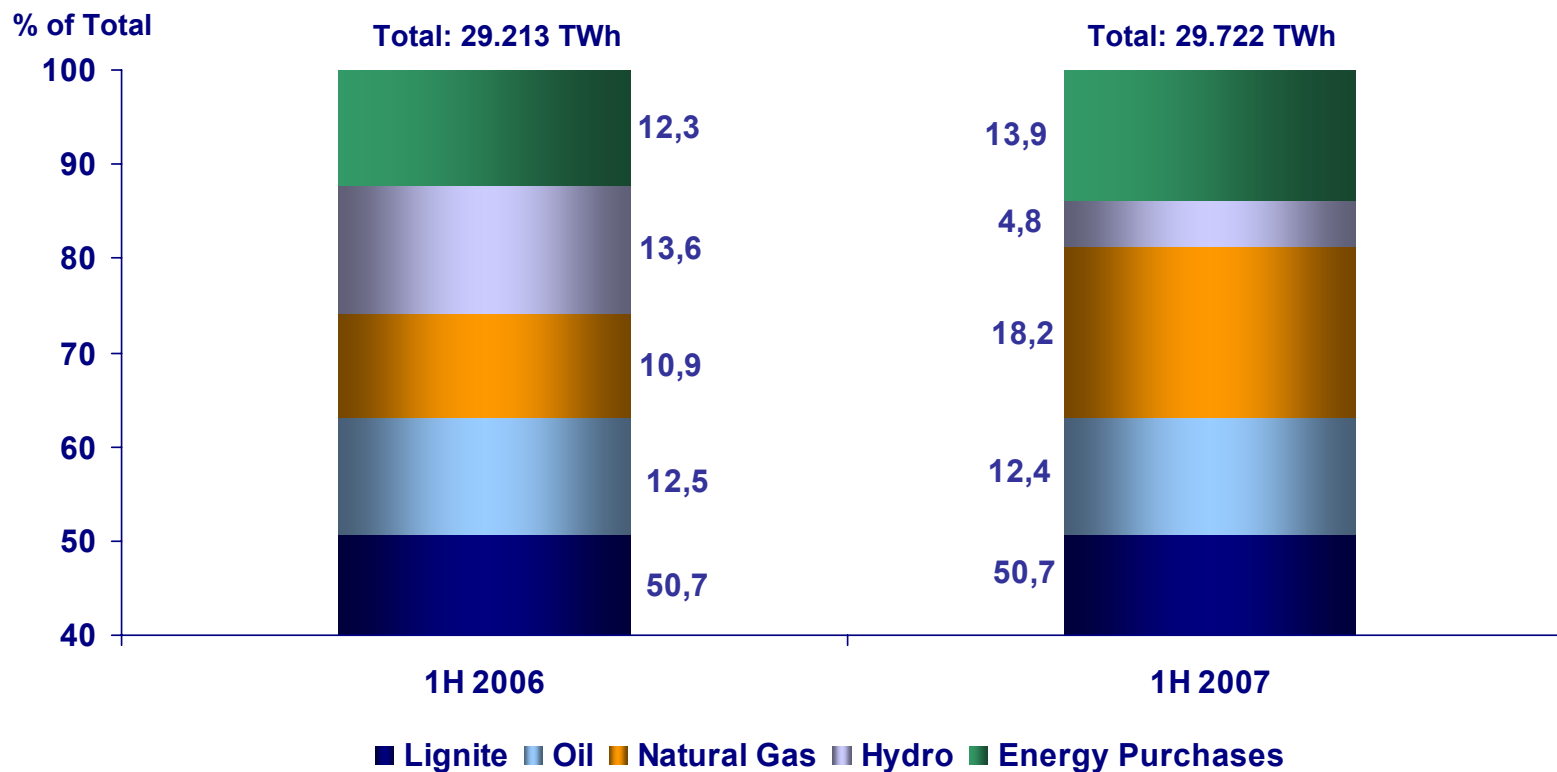
EBITDA Reconciliation – 1H07 vs. 1H06



Decline of the rate of decrease of EBITDA



Generation Mix



- Hydro production decreased by 64%.
- 15% higher energy purchase volumes

- Net debt at June 30, 2007 stood at €3.764m
 - compared to €3.714m at June 30, 2006
- Capital expenditures of €381,9m for the period (€325,8m in 1H06)
- Total financial expense of €68,7m in 1H07 from €52,6m in 1H06



Strategic Priorities

Dr. Takis Athanasopoulos
Chairman of the Board
and Chief Executive Officer

Key Priorities



Regulatory Strategy

Cost Control

Generation Strategy

New Sources of Revenue

Corporate Culture



Significant developments

- **Accounting Unbundling**

- Approval of our proposal of the accounting unbundling methodology from the Regulator
- Accounting separation of activities with discrete audited income statements and balance sheets

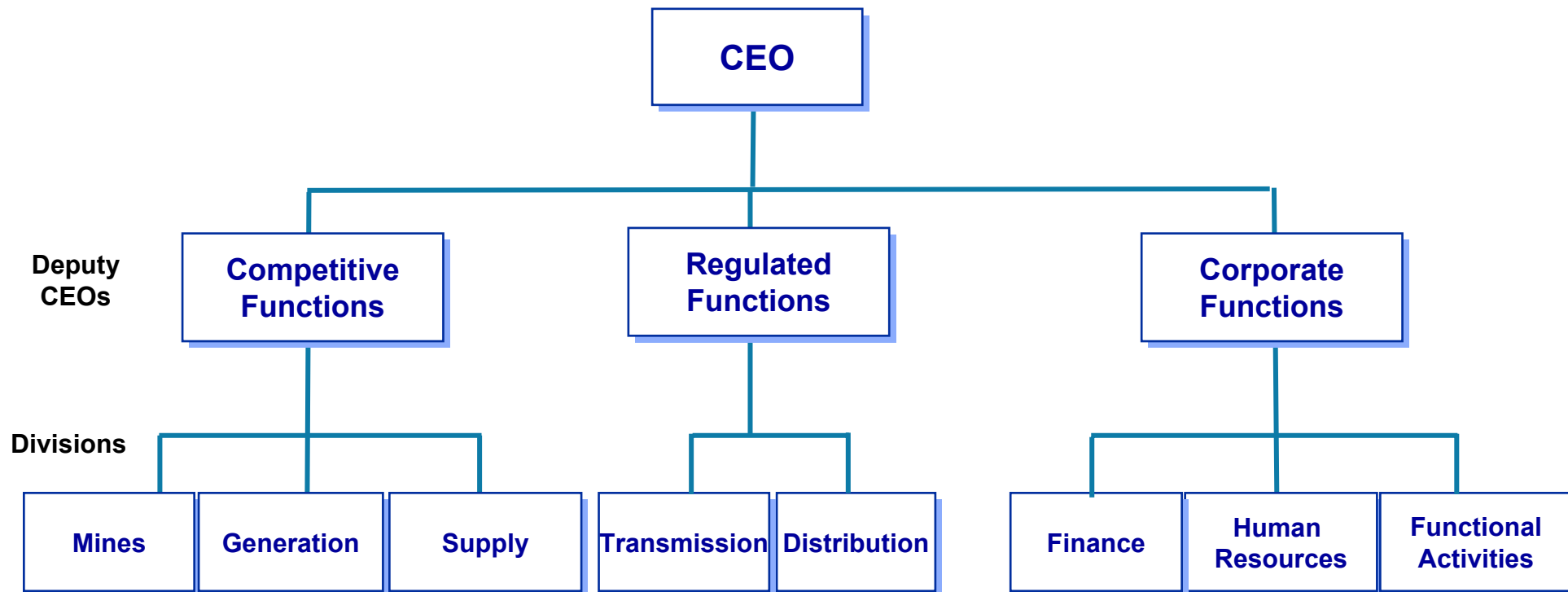
- **PSOs**

- Decision on definition of PSOs provided by PPC issued by the Minister of Development
- Regulator submitted opinion to the Minister of Development regarding the methodology for the calculation of PSOs [Aug 2007]

Key Priorities: Regulatory Strategy



New Organizational Structure



- Regulated functions Deputy CEO: Dr. Nicolas Hadjiargyriou
 - Has served in PPC's Board since Feb 07 and is currently Deputy Chairman

Benchmarking with European Peers

- **Mining and Generation**
 - Comparing cost of lignite-fired generation vs. hard-coal-fired generation
- **Transmission and Distribution**
 - Efficiency improvements and network reliability
- **Corporate Functions**
 - Streamlining



Pushing our new-plant programme

• **Generation Updates**

- Approval by the Minister of Development of new 800 MW of replacement capacity (bringing total to 2.400MW)
 - Request to the Minister of Development for an additional 800 MW of replacement capacity (which will bring the total to 3.200MW)
 - Award of a contract for a new CCGT of 427 MW in Aliveri
 - Bilateral energy purchasing contract for about 147 MW OCGT from Heron Thermoelectric SA
 - Application to the Regulator for a 700-800 MW hard-coal fired unit in Aliveri
 - Application to the Regulator for a 400MW CCGT in Megalopolis
 - Mesochora Hydro plant: anticipating legal settlement in order to commence operations in 2009
- **Initiated international tender process for fuel procurement in 2008**
 - **Signed long-term agreement for Achlada mine**



Exit from Tellas – Growth in Renewables

- **Agreement in principle for the sale of our stake in Tellas for €175m**
- **Renewables:**
 - Agreement with EDF Energies Nouvelles for the construction of 122 MW of wind parks
 - PPC's Board of Directors approved the spin-off of the PPC's renewable energy assets to our subsidiary PPC Renewables
- **SENCAP: Participation in Kosovo project auction**
 - EBRD and IFC expected to participate in SENCAP's capital with 10% each

Key Priorities



Regulatory Strategy

Cost Control

Generation Strategy

New Sources of Revenue

Corporate Culture